

NOT FOR DISTRIBUTION INTO THE UNITED STATES

IMPORTANT INFORMATION

THIS BUSINESS UPDATE IS FOR INFORMATION PURPOSES ONLY AND DOES NOT CONSTITUTE OR FORM PART OF AN OFFER, SOLICITATION OR INVITATION TO BUY OR SUBSCRIBE FOR ANY SHARES OF PT SOLUSI TUNAS PRATAMA TBK. (“WE”, “US”, “OUR” OR “OUR COMPANY”) IN THE REPUBLIC OF INDONESIA, THE UNITED STATES OR ANY OTHER JURISDICTION. WE HAVE NOT REGISTERED, NOR DO WE INTEND TO REGISTER, OUR SHARES UNDER THE U.S. SECURITIES ACT OF 1933, AS AMENDED (THE “SECURITIES ACT”), AND OUR SHARES MAY NOT BE OFFERED OR SOLD IN THE UNITED STATES OR TO, OR FOR THE ACCOUNT OR BENEFIT OF, ANY “U.S. PERSON” (AS DEFINED UNDER REGULATION S UNDER THE SECURITIES ACT), EXCEPT PURSUANT TO AN EXEMPTION FROM, OR IN A TRANSACTION NOT SUBJECT TO, THE REGISTRATION REQUIREMENTS OF THE SECURITIES ACT AND IN ACCORDANCE WITH OTHER APPLICABLE SECURITIES LAWS. ANY PUBLIC OFFERING IN THE UNITED STATES WILL BE MADE ONLY BY MEANS OF A PROSPECTUS THAT MAY BE OBTAINED FROM OUR COMPANY AND THAT WILL CONTAIN DETAILED INFORMATION ABOUT OUR COMPANY AND MANAGEMENT, AS WELL AS FINANCIAL STATEMENTS. WE DO NOT INTEND TO MAKE ANY PUBLIC OFFERING OF OUR SHARES IN THE REPUBLIC OF INDONESIA, THE UNITED STATES OR ANY OTHER JURISDICTION.

This business update includes forward-looking statements. Forward-looking statements can generally be identified by the use of forward-looking terminology such as “may”, “will”, “expect”, “intend”, “estimate”, “anticipate”, “believe”, “continue” or similar terminology. All statements other than statements of historical facts included in this business update regarding, among other things, our financial position and results of operations, business strategies, plans and objectives of management for future operations, developments and prospects, the condition and prospects of the our industry and the mobile telecommunications and data services industries, and Indonesia’s economy, fiscal condition, debt or prospects may constitute forward-looking statements. Such forward-looking statements involve, among other things:

- our strategy for development of our tower portfolio and fiber optic network whether through construction or acquisitions;
- our revenue, profitability, future investments and future economic performance;
- the growth of our business including our tower portfolio and fiber optic network;
- anticipated demand for mobile telecommunications and data services; and
- a variety of additional industrial, operational and regulatory factors.

These forward-looking statements are based on numerous assumptions regarding our present and future business strategies and operating environment. Important factors that could cause some or all of these assumptions not to occur, or cause our actual results and performance to differ materially from those suggested by the forward-looking statements including, among other things:

- our ability to successfully implement our business strategies;
- our growth and expansion;
- our ability to integrate the assets and businesses that we may acquire;
- our ability to maintain focus on our core business and ensure that management resources are properly allocated;
- our ability to maintain good relationships with Indonesian mobile telecommunications operators;
- our ability to secure cost effective funding for our operations and expansion;
- changes in demand for mobile telecommunications and data services;
- competition in the mobile telecommunications industry;
- our ability to recruit, train and retain qualified personnel;
- our ability to manage and control our costs;
- changes in the Indonesian, regional or global economies;
- changes in interest rates or the value of the Rupiah against the US dollar or other currencies;
- changes in law, regulations, taxations or accounting standards or practices;
- effect of international or domestic political events; and

- our success at managing the risks of the foregoing factors.

This list of important factors is not exhaustive. When relying on forward looking statements, you should carefully consider the foregoing factors and other uncertainties and events, especially in light of the political, economic, social and legal environment in which we operate. Such forward looking statements speak only as to the date on which they are made and we do not undertake any obligation to update or revise any of them, whether as a result of new information, future events or otherwise. We do not make any representation, warranty or prediction that the results anticipated by such forward looking statements will be achieved and such forward looking statements represent, in each case, only one of many possible scenarios and should not be viewed as the most likely or standard scenario. Accordingly, undue reliance should not be placed upon any forward looking statements.

BUSINESS UPDATE REPORT



PT SOLUSI TUNAS PRATAMA TBK.

This is a voluntary announcement made by PT Solusi Tunas Pratama Tbk. (“we”, “us”, “our” or “our Company”) to keep shareholders of our Company informed of recent business developments. This business update contains recent information on our Company’s operating and financial performance. A Bahasa Indonesia version of this discussion is being prepared by our Company and will be published within 5 business days after publication of this information.

March 30, 2015

We are a leading integrated network infrastructure provider in Indonesia. Our principal business is leasing space for antennas and other equipment to Indonesian mobile telecommunication operators for wireless signal transmission at tower and microcell sites under long-term lease agreements. We also provide mobile telecommunications operators and other customers with access to capacity on our fiber optic backhaul network and our indoor DAS networks in shopping malls and office buildings in major urban areas.

On December 23, 2014, we completed the XL Axiata Tower Assets Acquisition, acquiring 3,500 towers from XL Axiata for cash consideration of Rp. 5.6 trillion pursuant to an asset purchase agreement which we entered into on September 30, 2014. We also entered into a master lease agreement and site lease agreements under which XL Axiata leased the 3,500 acquired towers from us as an anchor tenant for a minimum term of 10 years. We also received an assignment from XL Axiata of master lease agreements and site lease agreements with other mobile telecommunications operators comprising 2,293 additional tenancies with a weighted average remaining term of 6.4 years as of December 31, 2014. We have made significant progress on the integration of the 3,500 tower sites acquired from XL Axiata. As of this date, we have completed physical inspection of all tower sites and completed documentation and legal verification for approximately 3,100 tower sites.

We entered into the Bridge Credit Facilities on December 8, 2014 comprised of the US\$650.0 million Term Bridge Facility and the US\$140.0 million Equity Bridge Facility to fund the XL Axiata Tower Assets Acquisition. On December 22, 2014, we utilized total borrowings of US\$790.0 million under the Bridge Credit Facilities to fund the XL Axiata Tower Assets Acquisition, to fully repay our then outstanding indebtedness, and for general corporate purposes.

On January 19, 2015, we completed our Rp. 2,402,155 million Rights Offering and used the cash proceeds to repay all outstanding principal amounts due under the Equity Bridge Facility. In the Rights Offering, all principal amounts outstanding under the Shareholder Loans were contributed by our principal shareholder PT Kharisma Indah Ekaprima in exchange for its right to subscribe for additional shares in our Company.

On February 24, 2015, we completed the issuance of the Senior Notes and used the entire net proceeds to repay a portion of our Term Bridge Facility. As of this date, we have US\$300 million of outstanding 6.25% Senior Notes due February 24, 2020 and an outstanding principal amount of US\$350 million due under our Term Bridge Facility bearing interest at LIBOR plus 1.75-1.95% per annum with a maturity date of June 8, 2015.

We have received an underwriting commitment from the lenders under the Term Bridge Facility to exchange substantially all amounts due thereunder at maturity on June 8, 2015 for a like principal amount under the

Exchange Term Facility initially bearing interest at LIBOR plus 3.00-3.20% per annum and maturing on December 8, 2019, subject to certain conditions precedent. The terms and conditions of the Exchange Term Facility will be substantially similar to those of the Term Bridge Facility, except for interest rate and maturity. We have also received an underwriting commitment to provide a Rp. 465.0 billion revolving credit facility and a US\$15 million revolving credit facility, subject to certain conditions including agreement on documentation. Our entry into the Exchange Term Facility will be subject to compliance with the covenants and other terms under the indenture governing our Senior Notes and our other debt agreements. There can be no assurance that the outstanding principal amount of the Term Bridge Facility will be exchanged for an outstanding principal amount under the Exchange Term Facility nor that such revolving credit facility will be provided.

Following drawdown under the Exchange Term Facility, the expected debt maturity profile of our outstanding debt obligations, as a percentage of outstanding indebtedness, is as follows:

<u>Year</u>	<u>Percentage</u>
2015	0%
2016	4%
2017	7%
2018	8%
2019	32%
2020	49%

Our outstanding debt obligations are currently denominated entirely in U.S. dollars. We currently hedge for foreign currency exposure to these U.S. dollar denominated debt obligations for 100% of the principal amount and 63% of interest to be accrued thereunder.

The XL Axiata Tower Assets Acquisition – which more than doubled the size of our tower portfolio – has solidified our position as the third largest independent tower company in Indonesia. As of December 31, 2014, we operated 7,149 telecommunications sites, comprised of 6,651 tower sites (including 301 microcell sites) with 10,521 tenancies for a tenancy ratio of 1.58, as well as 472 shelter-only sites, 26 indoor DAS networks with 67 tenants for a tenancy ratio of 2.58 and approximately 2,400 km of fiber optic network around Indonesia including approximately 1,300 km in the Greater Jakarta Region.

Our revenue and EBITDA from 2012 to 2014 each grew at a CAGR of 42%. Our revenue on a pro forma basis giving effect to the XL Axiata Tower Assets Acquisition Transactions would have been Rp. 1,837,423 million (US\$147.7 million) for the year ended December 31, 2014. Our EBITDA and EBITDA margin on a pro forma basis giving effect to the XL Axiata Tower Assets Acquisition Transactions would have been Rp. 1,564,909 million (US\$125.8 million) and 85.2% for the year ended December 31, 2014.

Our revenue per customer on a pro forma basis giving effect to the XL Axiata Tower Assets Acquisition Transactions for 2014 would be as follows:

	Year ended December 31, 2014					
	Actual			Proforma		
	(Rp.)	(US\$)	%	(Rp.)	(US\$)	%
PT XL Axiata Tbk. ⁽¹⁾	319,071	25.6	29.8	728,910	58.6	39.7
PT Bakrie Telecom Tbk. ⁽²⁾	162,834	13.1	15.2	162,834	13.1	8.9
PT Telekomunikasi Seluler ⁽³⁾	148,313	11.9	13.8	148,313	11.9	8.1
PT Hutchison 3 Indonesia.....	133,989	10.8	12.5	386,948	31.1	21.1
PT Telekomunikasi Indonesia (Persero) Tbk. ⁽³⁾	99,258	8.0	9.3	112,664	9.1	6.1
PT Indosat Tbk.	66,737	5.4	6.2	90,958	7.3	5.0
PT First Media Tbk./PT Internux.....	61,582	5.0	5.7	72,415	5.8	3.9
PT Smartfren Telecom Tbk.	31,849	2.6	3.0	31,849	2.6	1.7
PT Ericsson Indonesia ⁽¹⁾	24,528	2.0	2.3	24,528	2.0	1.3
Others ⁽¹⁾⁽³⁾	23,768	1.9	2.2	78,004	6.3	4.2
Total Revenues.....	1,071,929	86.2	100.0	1,837,423	147.7	100.0

Notes:

- ⁽¹⁾ Pro forma revenue from XL Axiata includes revenue from PT Axis Telecom Indonesia (which has merged with XL Axiata) under leases that PT Ericsson Indonesia subleased to PT Axis Telecom Indonesia, giving effect to the XL Axiata Tower Assets Acquisition Transactions.
- ⁽²⁾ In December 2014, Bakrie Telecom underwent a court supervised restructuring in lieu of insolvency under which a restructuring of Bakrie Telecom's indebtedness and trade payables was approved by its creditors (including our Company) and was subsequently ratified by the relevant court.
- ⁽³⁾ Pro forma revenue from Telkom Group includes revenue from PT Telekomunikasi Indonesia (Persero) Tbk. and from its subsidiaries, PT Telekomunikasi Seluler and PT Dayamitra Telekomunikasi, giving effect to the XL Axiata Tower Assets Acquisition Transactions.

We intend to increase tenancies with the four largest and most creditworthy Indonesian mobile telecommunications operators. In 2014, approximately 41%, 21%, 17% and 5% (totaling approximately 84%) of our revenue, on a pro forma basis giving effect to the XL Axiata Tower Assets Acquisition Transactions, would have been from XL Axiata, Hutchison, Telkom Group and Indosat, respectively.

We have also prudently minimized our exposure to Indonesian mobile telecommunications operators that are experiencing financial difficulty. As of December 31, 2014, we had trade receivables of approximately Rp. 406,023 million (US\$32.6 million) due from Bakrie Telecom, while revenue from Bakrie Telecom was approximately Rp. 162,834 million (US\$13.1 million) for 2014 representing approximately 15.2% of our total revenue for the period. Given the amount and ageing of trade receivables due from Bakrie Telecom, we determined that they were uncollectible and, as of December 31, 2014, recognized a loss impairment equal to the full amount of trade receivables due from Bakrie Telecom as of that date. We also recorded a decrease of approximately Rp. 383,566 million (US\$30.8 million) of fair value in investment property for 2014 primarily as a result of our determination that all contracted revenue due from Bakrie Telecom would be uncollectible.

Since September 30, 2014, we have excluded Bakrie Telecom tenancies from our calculation of total tenancies and tenancy ratio. Excluding Bakrie Telecom, for 2014, approximately 45%, 23%, 19% and 5% (totaling approximately 92%) of our revenue, on a pro forma basis giving effect to the XL Axiata Tower Assets Acquisition Transactions, would have been from XL Axiata, Hutchison, Telkom Group and Indosat, respectively.

We also plan to continue expanding our tower site portfolio through selective build-to-suit construction of tower sites for creditworthy customers with optimal additional co-location potential, as well as continue to synergistically expand our fiber optic network. We constructed approximately 116, 418 and 233 build-to-suit tower sites in 2012, 2013 and 2014, respectively, and we have expanded our fiber optic network from 893 km in 2012, to 2,073 km in 2013, and to 2,398 km in 2014.

We believe that the XL Axiata Tower Assets Acquisition will deliver significant synergies with our integrated network infrastructure through additional cross-selling opportunities, additional co-locations to increase our tenancy ratio and leveraging increased economies of scale to reduce per unit operating expenses. A study that we conducted of 528 tower sites that we acquired from PT Axis Telecom Indonesia in 2007 showed an steady increase in tenancy ratio for these tower sites from 1.05 in 2009 to 2.45 in 2014.

We have significant experience with the acquisition of tower portfolios. Our management team has now completed acquisitions of tower portfolios from, among others, XL Axiata, Hutchinson, Bakrie and PT Axis Telecom Indonesia (which has merged with XL Axiata). We expect that our revenues and operating profit from our tower leasing business will continue to grow because many of our tower sites are attractively located in urban areas and have additional co-location space available that we can offer to customers at low incremental cost to us. Following acquisition or construction of a tower site, our operating expenses are relatively fixed in nature, and additional co-locations are therefore expected to increase our operating profit due to our marginal incremental cost of adding new tenants. We intend to capitalize on growing demand for data services and 3G and LTE network coverage and capacity by aggressively marketing our existing tower site portfolio, while leveraging synergies with our microcell and indoor DAS networks providing access to data services in outdoor and indoor spaces of congested urban areas. We also intend to leverage our network infrastructure to provide backhaul capacity for ISPs and content service providers, and plan to further leverage our fiber optic assets by rollout of fiber-to-the-home solutions.

Schedule 1 to this business update sets forth Certain Defined Terms and Conventions used herein. Schedule 2 provides certain unaudited combined pro forma financial information prepared with respect to the XL Axiata

Tower Assets Acquisition Transactions. Schedule 3 provides certain non-GAAP financial measures on our Company's performance.

For further information, please contact:

Juliawati Gunawan
Corporate Secretary
Phone: (021)57940688
Email: corporate.secretary@stptower.com

SCHEDULE 1

CERTAIN DEFINED TERMS AND CONVENTIONS

In this business update, unless the context otherwise requires, the terms “we”, “us”, “our”, “our Company” and “STP” refer to PT Solusi Tunas Pratama Tbk. We publish our consolidated financial statements in Rupiah. Solely for convenience, this business update contains translations of certain Rupiah amounts into US dollars at the exchange rate of Rp. 12,440 = US\$1.00, which was the middle exchange rate announced by Bank Indonesia as of December 31, 2014. In this business update, the following key terms have the following meanings:

- “Bakrie Telecom” means PT Bakrie Telecom Tbk., an Indonesian CDMA mobile telecommunications operator.
- “Bridge Credit Facilities” means, collectively, the Term Bridge Facility and the Equity Bridge Facility used to fund the XL Axiata Tower Assets Acquisition and repay then outstanding indebtedness, as well as for general corporate purposes.
- “CAGR” means compound annual growth rate.
- “Equity Bridge Facility” means a US\$140.0 million term loan facility entered into on December 8, 2014 to fund the XL Axiata Tower Assets Acquisition and repay then outstanding indebtedness with a term of 4 months that was repaid in full with proceeds from the Rights Offering.
- “Exchange Term Facility” means a US\$315 million term loan facility with a term of 4 years and 6 months on substantially the same terms and conditions as the Term Bridge Facility, except for interest rate and maturity, to be entered into upon the maturity of the Term Bridge Facility together with a US\$15 million revolving credit facility and Rp. 465 billion revolving credit facility.
- “GSM” means Global System for Mobile Telecommunications, a standard describing telecommunications protocols to access mobile voice and data services including second generation “2G”, third generation “3G” and fourth generation “LTE” versions
- “Hutchison” means PT Hutchison 3 Indonesia, an Indonesian GSM mobile telecommunications operator.
- “Indosat” means PT Indosat Tbk., an Indonesian GSM mobile telecommunications operator.
- “KIE” means our principal shareholder PT Kharisma Indah Ekaprima.
- “Rights Offering” means a Rp. 2,402,155 million issuance of rights to subscribe for additional paid up share capital of our Company completed on January 19, 2015 with cash proceeds used to repay amounts due under the Equity Bridge Facility and for general corporate purposes; and the exchange of all principal amounts outstanding under the Shareholder Loans contributed by KIE in exchange for KIE’s right to subscribe for additional shares in the Rights Offering. Following completion of the Rights Offering, we have 1,137,528,604 shares outstanding.
- “Senior Notes” means the US\$300.0 million principal amount of 6.25% Senior Notes due 2020 issued by Pratama Agung Pte. Ltd., our wholly-owned subsidiary, and unconditionally and irrevocably guaranteed by our Company and its subsidiaries, the entire cash proceeds of which were used to repay a portion of the Term Bridge Facility.
- “Shareholder Loans” means aggregate Rp. 462.5 billion shareholder loans (as of December 31, 2014) made from KIE to us pursuant to a loan agreement dated October 17, 2008 as amended by the first amendment agreement dated April 28, 2009. The entire principal amount outstanding under the Shareholder Loans was exchanged for KIE’s right to subscribe for additional shares.

- “Telkom Group” means, collectively, PT Telekomunikasi Indonesia (Persero) Tbk., operating as CDMA mobile telecommunications operator under the Telkom Flexi brand; its subsidiary PT Telekomunikasi Seluler, an Indonesian GSM mobile telecommunications operator under the “Telkomsel” brand; and its subsidiary PT Dayamitra Telekomunikasi, operating an independent tower company under the Mitratel brand.
- “Term Bridge Facility” means the US\$650.0 million term loan facility entered into on December 8, 2014 to fund the XL Axiata Tower Assets Acquisition and repay then outstanding indebtedness with an initial term of 6 months and to be exchanged, thereafter, for the Exchange Term Facility. A portion of the outstanding principal amount of the Term Bridge Facility was repaid with the entire net proceeds from the offering of the Senior Notes and a substantial part of the remainder will be exchanged into the Exchange Term Facility on the maturity date of the Term Bridge Facility.
- “XL Axiata” means PT XL Axiata Tbk., an Indonesian GSM mobile telecommunications operator.
- “XL Axiata Tower Assets Acquisition” means the acquisition of 3,500 tower sites by us from XL Axiata for cash consideration of Rp. 5.6 trillion which completed on December 23, 2014, together with a leaseback of tower space from us to XL Axiata, and an assignment from XL Axiata to us of lease of tower space by other mobile telecommunications operators as tenants on the tower sites.
- “XL Axiata Tower Assets Acquisition Transactions” means, collectively, the (i) the XL Axiata Tower Assets Acquisition; (ii) the borrowing of US\$790.0 million under the Bridge Credit Facilities to fund such acquisition, repay all the outstanding indebtedness, and for general corporate purposes; (iii) the Rights Offering including conversion of the entire principal amount outstanding under the Shareholder Loans into additional Shares in the Rights Offering; (iv) the full repayment of the US\$140.0 million Equity Bridge Facility with the proceeds of the Rights Offering; (v) the issuance of the Senior Notes; and (vi) the repayment of a portion of the outstanding principal amount of the Term Bridge Facility with the entire net proceeds from the issuance of the Senior Notes.

SCHEDULE 2
UNAUDITED COMBINED PRO FORMA CONSOLIDATED FINANCIAL DATA

The tower sites involved in the XL Axiata Tower Assets Acquisition were operated as part of XL Axiata's business and, accordingly, separate financial records were not maintained and financial statements were never prepared for the operation of these towers. Although it did not involve the acquisition of a business, we have prepared pro forma information related to the XL Axiata Tower Assets Acquisition Transactions because we believe such information is material to understanding our business. The unaudited pro forma condensed consolidated balance sheet gives effect to the XL Axiata Tower Assets Acquisition Transactions as if such transactions occurred on December 31, 2014. The unaudited pro forma condensed consolidated statement of income for the year ended December 31, 2014 gives effect to the XL Axiata Tower Assets Acquisition Transactions as if such transactions occurred on January 1, 2014.

The following unaudited pro forma consolidated financial data of has been prepared by applying pro forma adjustments to the historical financial statements appearing elsewhere in this business update. The unaudited pro forma condensed consolidated balance sheet included in this business update gives effect to the XL Axiata Tower Assets Acquisition Transactions as if such transactions occurred on December 31, 2014. The unaudited pro forma consolidated statement of income for the year ended December 31, 2014 included in this business update gives effect to the XL Axiata Tower Assets Acquisition Transactions as if they occurred on January 1, 2014. Assumptions underlying the pro forma adjustments are described in the accompanying notes, which should be read in conjunction with this unaudited pro forma consolidated financial data.

The unaudited pro forma adjustments are based upon available information and certain assumptions that we believe are reasonable under the circumstances. Pro forma adjustments are made for events that (i) are directly attributable to the XL Axiata Tower Assets Acquisition Transactions including the drawdown under the Bridge Credit Facilities and the issuance of Shares in the Rights Offering, (ii) are factually supportable and (iii) with respect to the statements of income, are expected to have a continuing impact on the consolidated results. The unaudited pro forma consolidated financial data is presented for informational purposes only. The unaudited pro forma consolidated financial data does not purport to represent what our results of operations would have been had the XL Axiata Tower Assets Acquisition Transactions actually occurred on the dates indicated, nor do they purport to project our results of operations for any future period or as of any future date. All pro forma adjustments and their underlying assumptions are described more fully in the notes to the unaudited pro forma consolidated statement of income and consolidated balance sheet data. The pro forma information presented is based on estimates, available information and certain assumptions. We have no material non-recurring charges or gains, nor are we aware of any, that have not been recorded in connection with the XL Axiata Tower Assets Acquisition Transactions.

PT SOLUSI TUNAS PRATAMA TBK. AND SUBSIDIARIES
UNAUDITED COMBINED PRO FORMA CONSOLIDATED
STATEMENTS OF INCOME
For the Year Ended December 31, 2014
(Rupiah and US\$ in millions)

	For the year ended December 31, 2014			
	Historical	Adjustment	Pro Forma	
	(Rp.)	(Rp.)	(Rp.)	(US\$)
Revenue	1,071,929	765,494⁽¹⁾	1,837,423	147.7
Cost of Revenue				
Depreciation and Amortization.....	117,791	39,635 ⁽²⁾	157,426	12.7
Other Cost of Revenues.....	90,840	62,217 ⁽³⁾	153,057	12.3
Total.....	208,631	101,852	310,483	25.0
Gross Profit	863,298	663,642	1,526,940	122.7
Operating Expenses				
Depreciation and Amortization.....	10,216	-	10,216	0.8
Other Operating Expenses.....	92,780	26,677 ⁽⁴⁾	119,457	9.6
Total.....	102,996	26,677	129,673	10.4
Operating Profit	760,302	636,965	1,397,267	112.3
Increase (Decrease) in Fair Value of Investment Property.....	(383,566)	-	(383,566)	(30.8)
Interest Income.....	15,784	-	15,784	1.3
Financial Charges.....	(440,086)	(15,550) ⁽⁵⁾	(455,636)	(36.6)
Others – Net.....	(460,168)	-	(460,168)	(37.0)
Profit (Loss) Before Tax	(507,734)	621,415	113,681	9.1
Income Tax Benefits (Expenses).....	127,802	(155,887) ⁽⁶⁾	(28,085)	(2.3)
Profit (Loss) for the Period	(379,932)	465,528	85,596	6.9

Notes:

- (1) Revenue. Reflects revenue from leasing of tower sites acquired in the XL Axiata Tower Assets Acquisition at the lease rates under agreements with XL Axiata and other tenants in effect on the closing date of the XL Axiata Tower Assets Acquisition.
- (2) Depreciation and Amortization. Reflects depreciation and amortization of (i) ground leases acquired in XL Axiata Tower Assets Acquisition based upon allocation of purchase price consideration and (ii) insurance related to XL Axiata Tower Assets Acquisition based on our existing policy.
- (3) Other Cost of Revenues. Reflects other cost of revenues including repair and maintenance and security services based on existing contracts for services.
- (4) Other Operating Expenses. Reflects salaries and allowances, travel and accommodation, marketing and other related operating expenses estimated as a percentage of revenue based on our Company's experience with comparable tower companies.
- (5) Financial Charges. Reflects (i) the elimination of finance charges relating to our outstanding indebtedness, which was repaid in full with borrowings under the Bridge Credit Facilities (ii) the elimination of finance charges relating to our Shareholder Loans which were converted into equity in the Rights Offering (iii) finance charges relating to the Term Bridge Facility assuming an interest rate of approximately 3.17% reflecting LIBOR plus margin of 3.00% payable under the Term Bridge Facility as of December 22, 2014 (iv) finance charges related to the Senior Notes and (v) the amortization of debt issuance costs relating to the Bridge Credit Facilities and the issuance of the Senior Notes.
- (6) Income Tax. Reflects income tax expense at the applicable income tax rate on pro forma adjustments.

PT SOLUSI TUNAS PRATAMA TBK. AND SUBSIDIARIES
UNAUDITED COMBINED PRO FORMA CONSOLIDATED
STATEMENT OF FINANCIAL POSITION
as of December 31, 2014
(Rupiah and US\$ in millions)

	As of December 31, 2014			
	Historical (Rp.)	Adjustment (Rp.)	Pro Forma (Rp.)	Pro Forma (US\$)
Current Assets				
Cash and Cash Equivalents	1,318,888	92,224 ⁽¹⁾	1,411,112	113.4
Trade Receivables – Third Parties	100,415	–	100,415	8.1
Other Current Financial Assets	132,796	–	132,796	10.7
Inventory	70,458	–	70,458	5.7
Prepaid Taxes	742,199	–	742,199	59.7
Advances and Prepaid Expenses	144,938	–	144,938	11.7
Total Current Assets	2,509,694	92,224	2,601,918	209.2
Non-Current Assets				
Prepaid Expenses – Net of Current Portion	476,320	–	476,320	38.3
Investment Property	9,304,749	–	9,304,749	748.0
Property and Equipment	479,036	–	479,036	38.5
Intangible Assets	124,417	–	124,417	10.0
Other Non-Current Financial Assets	484	–	484	0.0
Total Non-Current Assets	10,385,006	–	10,385,006	834.8
Total Assets	12,894,700	92,224	12,986,924	1,044.0
LIABILITIES AND EQUITY				
Current Liabilities				
Trade Payables				
Related Party	3,562	–	3,562	0.3
Third Parties	29,012	–	29,012	2.3
Other Current Financial Liabilities	8,451	–	8,451	0.7
Taxes Payable	11,343	–	11,343	0.9
Accruals	116,339	(2,906) ⁽²⁾	113,433	9.1
Deferred Income	565,129	–	565,129	45.4
Short-Term Loan	1,741,600	(1,741,600) ⁽³⁾	–	–
Current Portion of Long-Term Bank Loan	3,732,000	(3,732,000) ⁽⁴⁾	–	–
Total Current Liabilities	6,207,436	(5,476,506)	730,930	58.8
Non-Current Liabilities				
Long-Term Bank Loan	4,153,168	59,496 ⁽⁴⁾	4,212,664	338.6
Long-Term Notes	–	3,646,479 ⁽⁵⁾	3,646,479	293.1
Due to Related Party – Non-Trade	471,243	(471,243) ⁽⁶⁾	–	–
Deferred Tax Liabilities	186,931	–	186,931	15.0
Long-Term Employment Benefit Liabilities	14,605	–	14,605	1.2
Total Non-Current Liabilities	4,825,947	3,234,732	8,060,679	648.0
Total Liabilities	11,033,383	(2,241,774)	8,791,609	706.7

Notes:

- (1) Cash and Cash Equivalents. Reflects increased cash and cash equivalents resulting from net proceeds of Rights Offering, repayment of Shareholder Loans, repayment of Equity Bridge Facility and payments of issuance costs for Senior Notes.
- (2) Accruals. Reflects elimination of interest expense under the Equity Bridge Facility and the portion of the Term Bridge Facility repaid with the entire net proceeds from issuance of the Senior Notes.
- (3) Short-Term Bank Loan. Reflects repayment of the Equity Bridge Facility with the proceeds of the Rights Offering.
- (4) Long-Term Bank Loan. Reflects the reduction of the outstanding principal amount, as well as and elimination of the current portion including transaction costs, of the Term Bridge Facility upon partial repayment with the entire net proceeds from issuance of the Senior Notes.
- (5) Long-Term Notes. Reflects receipt of net proceeds from the issuance of the Senior Notes.
- (6) Due to Related Party Non-Trade. Reflects set-off of Shareholder Loan against the liability of KIE to pay for subscription of the Shares in the Rights Offering.

As of December 31, 2014

	Historical	Adjustment for Pro Forma Transactions	Pro Forma for Pro Forma Transactions	
	(Rp.)	(Rp.)	(Rp.)	(US\$)
EQUITY				
Equity Attributable to Owners of the Parent				
Share Capital	79,436	34,317 ⁽¹⁾	113,753	9.1
Additional Paid-in Capital – Net.....	1,230,128	2,359,178 ⁽²⁾	3,589,306	288.5
Retained Earnings	551,771	(59,497) ⁽³⁾	492,274	39.6
Other Comprehensive Income.....	(18)	–	(18)	(0.0)
Total Equity Attributable To:				
Owners of the Parent	1,861,317	2,333,998	4,195,315	337.2
Non-controlling Interest.....	–	–	–	–
Total Equity	1,861,317	2,333,998	4,195,315	337.2
Total Liabilities And Equity	12,894,700	92,224	12,986,924	1,044.0

Notes:

- (1) Share Capital. Reflects increase in issued and paid-up share capital upon completion of the Rights Offering.
- (2) Additional Paid-In Capital. Reflects increase in share capital above nominal amount of issued and paid up share capital upon completion of Rights Offering.
- (3) Retained Earnings. Reflects elimination of transaction costs on a portion of Term Bridge Facility repaid with the entire net proceeds from issuance of the Senior Notes.

SCHEDULE 3
NON-GAAP FINANCIAL MEASURES

The non-GAAP measures presented in this business update are supplemental measures of our Company's performance that are not required by, or presented in accordance with, Indonesian FAS or IFRS and should not be considered as an alternative to net profit, operating profit or any other performance measures derived in accordance with Indonesian FAS. They have limitations as analytical tools, and you should not consider it in isolation from, or as a substitute for, your own analysis of our Company's financial condition or results of operations, as reported under Indonesian FAS. These non-GAAP measures are not standardized terms, hence a direct comparison between companies using such terms may not be possible.

	Historical				Pro Forma	
	For the year ended December 31,				For the year ended December 31,	
	2012	2013	2014	2014	2014	2014
				(US\$ in millions)	(Rp. in millions)	(US\$ in millions)
EBITDA ⁽¹⁾⁽⁴⁾	442,047	693,141	888,309	71.4	1,564,909	125.8
EBITDA Margin ⁽²⁾⁽⁵⁾	83.5%	82.5%	82.9%	82.9%	85.2%	85.2%
Gross Debt ⁽³⁾⁽⁶⁾	907,200	3,084,849	9,827,600	790.0	8,086,000	650.0
Net Debt ⁽³⁾⁽⁶⁾	589,346	2,547,434	8,508,712	684.0	6,674,888	536.6

⁽¹⁾ Our Company defines EBITDA as operating profit plus depreciation and amortization. EBITDA as well as the related ratios presented in this business update are supplemental measures of our performance that are not required by, or presented in accordance with, Indonesian FAS, US GAAP or IFRS. EBITDA is not a measurement of financial performance or liquidity under Indonesian FAS, US GAAP or IFRS and should not be considered as an alternative to net profit, operating profit or any other performance measures derived in accordance with Indonesian FAS, US GAAP or IFRS or as an alternative to cash flow from operating activities as a measure of liquidity. In addition, EBITDA is not a standardized term; hence, a direct comparison between companies using such a term may not be possible. The following table reconciles our operating profit under Indonesian FAS to our definition of EBITDA for the periods indicated (the amounts translated into US dollars were translated at the exchange rate of Rp. 12,440 = US\$1.00 for the convenience of the reader):

	For the year ended December 31,			
	2012	2013	2014	2014
	(Rp. in millions)			(US\$ in millions)
EBITDA				
Operating Profit.....	353,903	581,689	760,302	61.1
Depreciation and Amortization.....	88,144	111,452	128,007	10.3
EBITDA.....	442,047	693,141	888,309	71.4

⁽²⁾ EBITDA margin represents EBITDA as a percentage of revenue.

⁽³⁾ Gross debt refers to our total borrowings (non-current and current loans excluding the Shareholder Loans) before deducting unamortized transaction costs. Net debt refers to gross debt less cash and cash equivalents and restricted cash in banks. The following table reconciles our gross debt to our net debt (the amounts translated into US dollars were translated at the exchange rate of Rp. 12,440 = US\$1.00 for the convenience of the reader):

	As of December 31,			
	2012	2013	2014	2014
	(Rp. in millions)			(US\$ in millions)
Net debt				
Gross debt.....	907,200	3,084,849	9,827,600	790.0
Less:				
Cash and cash equivalents.....	263,326	525,226	1,318,888	106.0
Restricted cash in banks.....	54,528	12,189	—	—
Net debt.....	589,346	2,547,434	8,508,712	684.0

⁽⁴⁾ We have calculated pro forma EBITDA as pro forma operating profit plus pro forma depreciation and amortization. EBITDA as well as the related ratios presented in this business update are supplemental measures of our performance that are not required by, or presented in accordance with, Indonesian FAS, US GAAP or IFRS. EBITDA is not a measurement of financial performance or liquidity under Indonesian FAS, US GAAP or IFRS and should not be considered as an alternative to net profit, operating profit or any other performance measures derived in accordance with Indonesian FAS, US GAAP or IFRS or as an alternative to cash flow from operating activities as a measure of liquidity. In addition, EBITDA is not a standardized term; hence, a direct comparison between companies using such a term may not be possible. The following table reconciles our pro forma operating profit under Indonesian FAS to our definition of pro forma EBITDA for the periods indicated (the amounts translated into US dollars were translated at the exchange rate of Rp. 12,440 = US\$1.00 for the convenience of the reader):

	For the year ended December 31,	
	2014	2014
	(Rp. in millions)	(US\$ in millions)
Pro Forma EBITDA		
Pro Forma Operating Profit.....	1,397,267	112.3
Pro Forma Depreciation and Amortization.....	167,642	13.5
Pro Forma EBITDA.....	1,564,909	125.8

- (5) Pro forma EBITDA margin represents pro forma EBITDA as a percentage of pro forma revenue
- (6) Pro forma gross debt refers to our pro forma total borrowings (non-current and current loans excluding the Shareholder Loans) before deducting unamortized transaction costs. Pro forma net debt refers to pro forma gross debt less and pro forma cash and cash equivalents and restricted cash in banks. The following table reconciles our pro forma gross debt to our pro forma net debt (the amounts translated into US dollars were translated at the exchange rate of Rp. 12,440 = US\$1.00 for the convenience of the reader):

	As of December 31,	
	2014	2014
	(Rp. in	(US\$ in
	millions)	millions)
Pro forma net debt		
Pro forma gross debt.....	8,086,000	650.0
Less:		
Pro forma cash and cash equivalents.....	1,411,112	113.4
Pro forma net debt.....	6,674,888	536.6

Selected Operating Data

	As of December 31,		
	2012	2013	2014
Tower sites.....	1,946	2,798	6,651
Tower tenancies ⁽¹⁾	3,159	4,708	10,521
Tower tenancy ratio.....	1.62	1.68	1.58
Shelter only.....	300	536	472
Indoor DAS networks.....	—	14	26
Indoor DAS tenancies.....	—	41	67
Indoor DAS tenancy ratio.....	—	2.92	2.58

⁽¹⁾ Tenancies with Bakrie Telecom are not included in our total number of tower tenancies as of December 31, 2014.